

SAM PARKER

INTRODUCTION Agricultural and poultry industry leader with deep experience in grain production, feed manufacturing, poultry operations, risk management, and stakeholder engagement. Brings a lifelong commitment to agriculture, a strong farm background, and a record of improving operations, building trusted relationships, and leading teams through growth and change, guided by respect for the land and a commitment to responsible stewardship of natural resources.

- CORE COMPETENCIES**
- Agricultural, poultry, grain, feed mill, and farm operations leadership
 - Financial management, grain marketing, risk management, and operational planning
 - Team development, accountability systems, process improvement, and change leadership
 - Farmer relations, customer service, stakeholder engagement, and partnership building
 - Licensed Nutrient Management Consultant; Licensed Private Pesticide Applicator; CDL Class A

PROFESSIONAL EXPERIENCE

POULTRY, GRAIN, AND VEGETABLE FARMER, MIDDLE NECK FARMS
1990 - Present
Operate an eighth-generation family farm based in Salisbury, Maryland, with operations in Wicomico and Worcester Counties. As a Mountaire Farms contract grower, manage 14 chicken houses across four locations and raise approximately 1.5 million birds annually. Also farm nearly 650 acres of corn, soybeans, wheat, barley, peas, and lima beans. Lead financial management and key operating decisions while remaining active in daily farm operations.

SENIOR MANAGER, INDUSTRY & STAKEHOLDER AFFAIRS, MOUNTAIRE FARMS
May 2026 - Present

- Lead industry and stakeholder engagement efforts supporting agricultural operations, producer relationships, and business priorities.

- Strengthen relationships with farmers, industry partners, and internal teams to support growth, alignment, and long-term collaboration.

OPERATIONS POSITIONS OF INCREASING RESPONSIBILITY, MOUNTAIRE FARMS

June 1995 - April 2026

Held progressive leadership roles across processing, grow-out, hatchery, feed mill, grain, feed delivery, and multi-site operations, including Director of Feed Mill Operations for all six feed mills and Director of Grain Facilities and Grain Origination for all twelve grain elevators.

EDUCATION UNIVERSITY OF MARYLAND EASTERN SHORE – B.S., AGRICULTURE

Emphasis in Plant and Soil Science, with additional coursework in Agribusiness, Agricultural Engineering, and Animal and Poultry Science.

INDUSTRY AND COMMUNITY MEMBERSHIPS

- Board Member, Wicomico County Farm Bureau; Chair Legislative Committee; Serve on the Poultry Committee; Delegate to Maryland Farm Bureau Convention
 - Board of Directors, Horizon Farm Credit; Vice Chair, Compensation and Governance Committee
 - Board Member, Maryland Soybean Board
 - Member, Delmarva Chicken Association; serve on the Legislative Committee
 - Member, Maryland Grain Producers Association
 - Member, Mid-Atlantic Soybean Association
 - Member, Mar-Del Watermelon Association
 - Member, Grain Elevator and Processing Society
 - Member, Wicomico East Side Chamber of Commerce and Salisbury Area Chamber of Commerce
 - Member, FFA Alumni Association
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